

PDAWare Pro Forma CASH FLOW Statement

Year 1

	<u>April</u>	<u>May</u>	<u>June</u>	<u>July</u>	<u>Aug</u>	<u>Sept</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	TOTALS
Beginning Cash Balance	125,000	\$1,052,017	\$958,226	\$925,805	\$876,887	\$834,431	796,173	\$748,840	\$709,102	\$663,805	\$627,232	\$614,567	
Cash Inflows (Income):													
Cash Collections	23,316	28,140	52,773	53,849	56,875	62,875	71,725	77,110	88,740	122,060	127,444	173,038	937,945
Credit Collections													0
Investment Income	1,000,000												1,000,000
Other:													0
													0
													0
Total Cash Inflows	<u>\$1,023,316</u>	<u>\$28,140</u>	<u>\$52,773</u>	<u>\$53,849</u>	<u>\$56,875</u>	<u>\$62,875</u>	<u>\$71,725</u>	<u>\$77,110</u>	<u>\$88,740</u>	<u>\$122,060</u>	<u>\$127,444</u>	<u>\$173,038</u>	<u>1,937,945</u>
Available Cash Balance	<u>\$1,148,316</u>	<u>\$1,080,157</u>	<u>\$1,010,999</u>	<u>\$979,654</u>	<u>\$933,762</u>	<u>\$897,306</u>	<u>\$867,898</u>	<u>\$825,950</u>	<u>\$797,842</u>	<u>\$785,865</u>	<u>\$754,676</u>	<u>\$787,605</u>	
Cash Outflows (Expenses):													
Advertising		45,000	10,000	35,000	25,000	15,000	25,000	15,000		15,000	15,000	15,000	215,000
Bank Service Charges	200	200	200	200	200	200	200	200	200	200	200	200	2,400
Insurance	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	14,400
Interest													0
Inventory Purchases	10,000	7,500	5,000	938	938	938	938	938	938	5,000	938	938	35,004
Maintenance & Repairs	1,200												1,200
Operating Supplies	500	500	500	500	500	500	500	500	500	500	500	500	6,000
Payroll	25,000	27,500	30,250	34,787	40,005	46,006	55,207	66,249	79,499	81,334	81,334	82,157	649,328
Payroll Expenses	5,000	5,500	6,050	6,957	8,000	9,201	11,041	13,250	15,899	16,266	16,266	16,431	129,861
Sales Commissions	2,332	2,814	5,277	5,385	5,688	6,288	7,172	7,711	8,874	12,206	12,744	17,304	93,795
Professional Fees	4,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	26,000
Communications Equip.	10,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	43,000
Rent	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	60,000
Office Supplies	1,000	850	850	850	850	850	850	850	850	850	850	850	10,350
Permits & Licenses	5,000												5,000
Utilities & Telephone	867	867	867	950	950	950	950	950	1,077	1,077	1,077	1,077	11,659
Travel		3,000		6,000	6,000		6,000						21,000
Taxes													0
Other:													0
*Sales training		7,000											7,000
													0
Subtotal	<u>\$71,299</u>	<u>\$111,931</u>	<u>\$70,194</u>	<u>\$102,767</u>	<u>\$99,331</u>	<u>\$91,133</u>	<u>\$119,058</u>	<u>\$116,848</u>	<u>\$119,037</u>	<u>\$143,633</u>	<u>\$140,109</u>	<u>\$145,657</u>	<u>1,330,997</u>
Other Cash Out Flows:													
Capital Purchases	25,000	10,000	15,000			10,000			15,000	15,000			90,000
Loan Principal													0
Owner's Draw													0
Other:													0
													0
Subtotal	<u>\$25,000</u>	<u>\$10,000</u>	<u>\$15,000</u>	<u>\$0</u>	<u>\$0</u>	<u>\$10,000</u>	<u>\$0</u>	<u>\$0</u>	<u>\$15,000</u>	<u>\$15,000</u>	<u>\$0</u>	<u>\$0</u>	<u>\$90,000</u>
Total Cash Outflows	<u>\$96,299</u>	<u>\$121,931</u>	<u>\$85,194</u>	<u>\$102,767</u>	<u>\$99,331</u>	<u>\$101,133</u>	<u>\$119,058</u>	<u>\$116,848</u>	<u>\$134,037</u>	<u>\$158,633</u>	<u>\$140,109</u>	<u>\$145,657</u>	<u>\$1,420,997</u>
Ending Cash Balance	<u>\$1,052,017</u>	<u>\$958,226</u>	<u>\$925,805</u>	<u>\$876,887</u>	<u>\$834,431</u>	<u>\$796,173</u>	<u>\$748,840</u>	<u>\$709,102</u>	<u>\$663,805</u>	<u>\$627,232</u>	<u>\$614,567</u>	<u>\$641,948</u>	