

PDAWare Pro Forma CASH FLOW Statement
Year 2

	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>Mar</i>	TOTALS
Beginning Cash Balance	641,948	\$602,418	\$594,665	\$633,614	\$633,934	\$636,126	657,006	\$675,685	\$681,614	\$719,180	\$742,408	\$770,142	
Cash Inflows (Income):													
Cash Collections	189,838	199,330	209,296	219,750	230,287	242,287	254,401	267,122	280,766	294,501	309,226	324,688	3,021,492
Credit Collections													0
Other:													0
													0
													0
Total Cash Inflows	\$189,838	\$199,330	\$209,296	\$219,750	\$230,287	\$242,287	\$254,401	\$267,122	\$280,766	\$294,501	\$309,226	\$324,688	3,021,492
Available Cash Balance	\$831,786	\$801,748	\$803,961	\$853,364	\$864,221	\$878,413	\$911,407	\$942,807	\$962,380	\$1,013,681	\$1,051,634	\$1,094,830	
Cash Outflows (Expenses):													
Advertising	25,000	45,000	15,000	45,000	40,000	15,000	25,000	15,000	15,000	15,000	15,000	20,000	290,000
Bank Service Charges	200	200	200	200	200	200	200	200	200	200	200	200	2,400
Insurance	1,225	1,350	1,350	1,350	1,350	1,350	1,400	1,400	1,400	1,400	1,400	1,400	16,375
Interest													0
Inventory Purchases	20,000	8,500	8,000	1,500	1,500	1,500	1,500	1,500	1,500	7,500	1,500	1,500	56,000
Maintenance & Repairs	1,200	0	0	0	0	0	1,200						2,400
Operating Supplies	500	500	500	500	500	600	600	600	625	625	625	625	6,800
Payroll	88,720	88,720	88,720	93,533	93,533	93,533	102,866	102,866	110,688	110,688	112,203	112,203	1,198,273
Payroll Expenses	18,707	18,707	18,707	18,707	18,707	18,707	18,707	18,707	18,707	18,707	18,707	18,707	224,484
Sales Commissions	19,899	21,889	24,078	26,486	29,135	32,048	35,253	38,778	42,656	46,922	51,614	56,775	425,533
Professional Fees	4,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	26,000
Communications	10,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	43,000
Rent	5,500	5,500	5,500	5,500	5,500	5,500	5,500	5,500	5,500	5,500	5,500	5,500	66,000
Office Supplies	850	850	925	925	955	955	975	975	975	990	990	990	11,355
Permits & Licenses	6,500												6,500
Utilities & Telephone	867	867	867	950	950	950	950	950	1,077	1,077	1,077	1,077	11,659
Travel	1,200	3,000	1,500	6,000	8,000	1,200	6,000	1,200	1,200	1,200	1,200	1,200	31,700
Taxes				13779	22765	34864	30571	38517	39872	41464	46476	49042	317,350
Other:													0
*Annual Sales Training		7,000											7,000
													0
Subtotal	\$204,368	\$207,083	\$170,347	\$219,430	\$228,095	\$211,407	\$235,722	\$231,193	\$243,200	\$256,273	\$261,492	\$274,219	2,742,829
Other Cash Out Flows:													
Capital Purchases	25,000					10,000		30,000		15,000	20,000	15,000	115,000
Loan Principal													0
Owner's Draw													0
Other:													0
													0
Subtotal	\$25,000	\$0	\$0	\$0	\$0	\$10,000	\$0	\$30,000	\$0	\$15,000	\$20,000	\$15,000	\$115,000
Total Cash Outflows	\$229,368	\$207,083	\$170,347	\$219,430	\$228,095	\$221,407	\$235,722	\$261,193	\$243,200	\$271,273	\$281,492	\$289,219	\$2,857,829
Ending Cash Balance	\$602,418	\$594,665	\$633,614	\$633,934	\$636,126	\$657,006	\$675,685	\$681,614	\$719,180	\$742,408	\$770,142	\$805,611	